

STEVENSON

UNIVERSITY

COLLEGE OF SOUTHERN MARYLAND (CSM) Business Administration

College of Southern Maryland A.S. in Business Administration to Stevenson University B.S. in Business Administration.

This transfer plan is intended for students pursuing an **A.S. in Business Administration** at **College of Southern Maryland** who are interested in pursuing a **B.S. in Business Administration** at **Stevenson University**. The equivalencies below demonstrate how a student can meet both the requirements of the associate degree and prepare for a seamless transfer to Stevenson. Any student who enters Stevenson with an A.A. or A.S. degree will have completed all general education requirements with the exception of composition II if not taken at the community college. Please note:

- Only courses that have course equivalencies are displayed. This guide does not show all transferable courses from this college. It also does not display all Stevenson University courses that will fulfill a specific requirement.
- Program requirements must be completed with a grade of “C” or better, and general education courses must be passed with a grade of “D” or better, , with the exception of college composition, which must be passed with a “C-” — 70 or higher.
- Stevenson University will accept up to 70 credits from 2-year institutions. Up to 90 credits can be applied to degree requirements from a combination of 2-year institutions, 4-year institutions, and non-direct classroom instruction (including CLEP, AP, and other nationally recognized standardized examination scores). For additional information about credit transfer, please see: <http://www.stevenson.edu/admissions-aid/getting-started/transfer-students/transfer-credit-evaluation/>
- For scholarship information please see the “Paying for College” page on: <http://www.stevenson.edu/transfer>
- Transfer plans are intended to be used as planning tools. If you need additional assistance in selecting courses to take prior to transferring to Stevenson University, contact Stevenson Admissions at 443-352-4450.

College of Southern Maryland Degree Requirements	Stevenson Equivalency	Category	Credits Transferred
FYS 1010	General Elective		3
ACC-2010 - Principles of Accounting I	ACC 140 Financial Accounting	Program Requirement	3
BAD-1335 - Applied Business Communications	IS 135 MS Office Applications	Program Requirement	3
BAD-1015 - Introduction to Business in a Market Economy	General Elective		3
ACC-2020 - Principles of Accounting II	ACC 141 Managerial Accounting	Program Requirement	3
ECN-2020 - Principles of Microeconomics	EC 202 Principles of Microeconomics	Program Requirement	3
Humanities PHL-1150 - Cyber Ethics* (3) OR PHL-1430 - Business Ethics (3)	Substitute for MGT 308 Business Ethics	Program Requirement	3
ECN-2025 - Principles of Macroeconomics	EC 201 Principles of Macroeconomics	Program Requirement	3
MTH-1015 - Introduction to Statistics	MATH 136 Introduction to Statistics	Program Requirement and GE Quantitative Literacy	3
Business Elective: BAD-2070 - Business Law I* (3)	LAW 208 Business Law	Program Requirement	3
Mathematics MTH-1560 - Elementary Calculus* (3) or	Math 220	Elective	3-4

College of Southern Maryland Degree Requirements	Stevenson Equivalency	Category	Credits Transferred
MTH-1200 - Calculus I and Analytic Geometry* (4)	Quantitative Literacy Requirement		
ENG-1010 - Composition and Rhetoric	English 151: Composition & Writing from Sources (Composition Requirement)	GE Composition	3
ENG-1020 - Composition & Literature	English 152: Writing about Literature	GE Composition	3
General Education Biological/Physical Science with lab	GE Scientific Reasoning-Lab		4
General Education Biological/Physical Science	GE Scientific Reasoning		3
Communications General Education: COM-1010 - Basic Principles of Speech Communication* OR COM-1650 - Introduction to Public Speaking* (3)	CM 101 Public Speaking	GE Communication-Intensive	3
General Education Social/Behavioral Science from the list of approved Cultural & Global Awareness Courses	GE Social Science		3
Elective--Any course numbered 1001 and above except ACC 1015 SU recommends BAD-2610 - Principles of Marketing	MKT 206 Principles of Marketing	Program Requirement	3
Elective--Any course numbered 1001 and above except ACC 1015 SU recommends BAD-1210 - Principles of Management	MGT 204 Principles of Management	Program Requirement	3
Elective--Any courses numbered 1001 and above except ACC 1015 SU recommends ENG-2050 - Business and Technical Writing	MGT 210 Business Writing	Program Requirement	3
Total	61-62 credits Please note: A minimum of 60 credits are needed for the associate's degree		

Remaining Courses to be taken at Stevenson

Students who complete the plan above including all recommended courses and earn the A.S. in Business Administration will take the following courses at Stevenson to meet the B.S. in Business Administration program requirements. Students who transfer before completing the associate degree may have more general education and program requirements to take and fewer free electives.

General Education Requirements (0 credits)

Major Requirements (36 credits)

FIN 300 Principles of Finance 3 credits

INBUS Any International Business Course 3 credits

MGT 300 Applied Business Analytics 3 credits

MGT 310 Organizational Behavior 3 credits

MGT 313 Operations Management 3 credits

MGT 422 Strategic Management 3 credits

MGT 430 Business Capstone Seminar 3 credits

Total: 21, plus Track (15 credits)

All of the major requirements listed above and one of the following program tracks (15 credits):

General Track

1. MGT/MKT/FIN 417 Internship (3 credits);
2. Four business electives (12 credits) from the following subject areas/courses: ACC, CDF 110, EC, FIN, FMER, INBUS, IS, LAW 325, LAW 345, LAW 470, MGT, MKT, REA.

Entrepreneurship Track

1. MGT/MKT/FIN 417 Internship (3 credits);
2. MGT 224 Principles of Entrepreneurship (3 credits);
3. MGT 324 Entrepreneurial Business Planning (3 credits);
4. MKT 330 Strategic Marketing for Entrepreneurs (3 credits);
5. One of the following:
 - MGT 323 Social Entrepreneurship (3 credits)
 - MGT413 Project Management (3 credits)
 - MGT 424 Entrepreneurial Development (3 credits)

Finance Track

1. FIN 417 Internship (3 credits);
2. Four of the following electives (12 credits):
 - FIN 321/EC321 Money & Banking (3 credits)
 - FIN 416 International Finance (3 credits)
 - FIN 420 Investment Theory and Practice (3 credits)
 - FIN 425 Principles of Risk Management and Insurance (3 credits)
 - FIN 435 Applied Corporate Finance (3 credits)
 - FIN 450 Business Valuation (3 credits)

International Business Track

1. MGT/MKT/FIN 417 Internship (3 credits);
2. Four of the following electives (12 credits):
 - INBUS201 Survey of International Business (3 credits)
 - INBUS315 International Business Management (3 credits)
 - INBUS325 International Marketing (3 credits)
 - INBUS347 International HR Management (3 credits)
 - INBUS416 International Finance (3 credits)
 - INBUS420 International Operations Management (3 credits)
 - INBUS430 International Economics (3 credits)
 - INBUS470 International Business Law (3 credits)

Sport Management Track

1. MGT/MKT417 Internship (3 credits);
2. MGT 235 Introduction to Sport Management (3 credits);
3. Three of the following electives:
 - EC 340 Economics of Sports (3 credits)
 - LAW 345 Sports Law (3 credits)
 - MGT 335 Management of Sport Enterprises (3 credits)
 - MKT 315 Sports Marketing (3 credits)

Additional Credits Needed: Up to 24 credits of general electives. Students are encouraged to pursue a second track, minor, professional minor, or additional internships.

Total credits to be taken at SU: 60

Suggested Course Sequence

YEAR 3				
SEMESTER	FALL		SPRING	
RECOMMENDED COURSES	Business elective	3	FIN300 Principles of Finance	3
	INBUS Any INBUS course	3	MGT300 Applied Business Analytics	3
	MGT310 Organizational Behavior	3	Business elective	3
	General/Second Track/Minor Elective	3	General/Second Track/Minor Elective	3
	General/Second Track/Minor Elective	3	General/Second Track/Minor Elective	3
CREDITS	15 CREDITS		15 CREDITS	
YEAR 4				
SEMESTER	FALL		SPRING	
RECOMMENDED COURSES	MGT422 Strategic Management	3	MGT430 Business Capstone	3
	MGT313 Operations Management	3	FIN/MGT/MKT 417 - Internship	3
	Business Elective	3	Business Elective	3
	General/Second Track/Minor Elective	3	General/Second Track/Minor Elective	3
	General/Second Track/Minor Elective	3	General/Second Track/Minor Elective	3
CREDITS	15 CREDITS		15 CREDITS	

Ratified 10.01.2021